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CHINATAG

646-202 (CSE)

Cisco Sales Expert Exam

Q&A

DEMO Version

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Technical and Support Team
Chinatag LLC.

QUESTION NO: 1

The account manager at TestKing.com recommends a WAN solution with universal gateways. For which customers is this recommendation valid?

- A. For customers that requires flexibility for remote workers who connect to the company from their homes.
- B. For customers that have enterprise branch offices that must connect to the Internet over the Public Switched Telephone Network (PSTN).
- C. For customers that requires collaboration between project teams at different locations around campus.
- D. For customers that requires mobility for offsite personnel who work at local client locations.

Answer: B

QUESTION NO: 2

Dr King, your boss at TestKing is curious about WANs. She asks what part of a WAN is characterized by:

- **handling most of the traffic**
- **provides thee highest-speed transmission paths in the network**
- **operates over the longest distance?**

What should you tell her?

- A. This would be the Frame Relay.
- B. This would be the PSTN.
- C. This would be the Backbone.
- D. This would be the Access point.
- E. This would be the Edge.

Answer: C

QUESTION NO: 3

You work as a network consultant at TestKing.com. One of your clients has a Frame Relay Network with smaller remote sites.

You are required to purchase and install routers for this network.

Which routers are best for this scenario? (Select two.)

- A. 3600 Series Cisco Routers.
- B. 2600 Series Cisco Routers.
- C. 7500 Series Cisco Routers.
- D. 7600 Series Cisco Routers.
- E. 6500 Series Cisco Routers.

Answer: A, B

QUESTION NO: 4

You work as a network consultant at TestKing.com. One of your clients, a service provider, needs Cisco hardware to...

- provide a premier high-end platform used in a backbone
- provide edge applications which supports DS3 for Frame Relay

What should you tell the client?

- A. Use a 12000 Series Cisco Router.
- B. Use a 5000 Series Cisco Router.
- C. Use a 15000 Series Cisco Router.
- D. Use a 7600 Series Cisco Router.
- E. Use a 10000 Series Cisco Router.

Answer: A

QUESTION NO: 5

TestKing.com, a large online retailer, has a primary and a standby corporate data center. TestKing.com seeks a technology with the following characteristics regarding the information exchange between the two data centers:

- high speed
- secure
- reliable
- synchronized

What technology should be chosen?

- A. Internet Protocol (IP) telephony
- B. Wireless local-area network (WLAN)
- C. Cable modem

- D. ISDN
- E. Optical network
- F. DSL

Answer: E

QUESTION NO: 6

TestKing.com, a producer of educational videos, are contemplating to use an optical networking solution to improve productivity.

The optical network technology provides two customer business needs? (Select two.)

- A. The optical network technology enables high-speed transfer of digitized video between the special effects and editing departments.
- B. The optical network technology ensures the secure transfer of digitized film backups to an offsite storage facility.
- C. The optical network technology reduces the costs of online collaboration between screenwriters and special effects coordinators.
- D. The optical network technology eliminates the need to transfer digitized film backups to an offsite storage facility.

Answer: A, C

QUESTION NO: 7

You work as a network consultant at TestKing.com. You are required to select a Cisco Hardware device to connect two network components in the TestKing network. Which product should you use? (Drag & Drop)